

Ashok Ramaswamy

Operating Partner – Revenue & Cost Optimization



Career background

- Focus on revenue enhancement and cost optimization for portfolio companies
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- Experience spans across industries such as automotive, industrial equipment, consumer goods, engineering and construction, pharmaceutical and financial services
- Assisted companies address strategic challenges and drive global transformation programs spanning the full life-cycle from strategy to execution delivering tangible results
- Helped companies improve their income statement contribution through zero-based budgeting programs, faster product launch programs, market share improvement programs, and digital transformation programs

Work Experience

- 2018-present: Convergent Finance, Operating Partner – Revenue & Cost Optimization
- 2007-2018: Accenture (Mumbai), Managing Director
- 2001-2007: Wipro Technologies, (Bangalore/Middle East/US), Head - Operations Consulting & Custom BPO solutions (Manufacturing)
- 1994-2001: Tata Motors (Pune), Senior Engineer

Education

- 2000: Master of Business Administration, SP Jain Institute of Management and Research
- 1994: Mechanical Engineering, Maharashtra Institute of Technology



***Has been working with
other team members
since 2015***